Interview note of teams meeting with Client C on 25.2.25. Wife was present for part of the meeting.

The purpose of meeting was to conduct his annual review. Wife is not a client at this stage but may become one in the future if the business is sold. However, she does like to be involved and listen in on meetings.

Client C is well. He is fit and healthy and not being treated as vulnerable.

He updated me on the potential sale of his business which is still in negotiation. The potential purchasers want to buy 10% of the company now for 700,000 euros with the remainder being paid in 2027. Whilst he has not ruled this out, he is mindful to stay with the business and draw dividends so in his words he is 50/50 on this.

In July they may declare a dividend of £500k which he explained after UK tax and tax in Germany would net him £200k.

At present his income is £4166 gross (£3,050k net from his SIPP) and £13,000 state pension (£1k net per month).

He did not want to provide a detailed expenditure breakdown but did confirm he spends £2k per month on all household expenditure and £2k on personal expenditure, so he is happy the current level of income meets his requirements now.

He has recently taken an equity release which provides a facility of £220k of which £150k has been drawn. Interest can be rolled up or paid so save the debt from increasing. Ultimate repayment will come on their demise.

He used the funds to pay his tax liability and spent further money on his boat which he is building.

If a dividend is taken, he is mindful to use some of this to repay the interest, if not he may take more from his pension but that will be decided later. He will also make some home improvements. At that stage he will want to look at further investment to at least use their ISA’s each year.

Only expenditure is a further £22k to spend on the boat and £10k for his tax due in July.

He has £32k in cash to meet this and 10,000 euros (£8,295 stg equivalent) which is a pure liquidity fund.

PPR was recently valued at £900k for the equity release.

Boat finished will be valued at £50k. No plans to sell as this is a pure hobby.

Wife has a rental valued at £190k which generates £6k per month income together with state pension of £700per month net. She keeps this for her personal spending.

Turning to his SIPP. The CV is £719,006. Since moving to LCM investing in LCM80 in July 2024 he is +7.95% and delighted with performance.

On this basis he wanted to discuss increasing the risk and invest in LCM100. However, as I explained at this stage until the future is known with regards to the business or a dividend paid then the pension is an asset he needs to meet income.

He is keen to grow this above inflation and ideally would want to keep it above £700k after drawing his income.

We concluded therefore that he is happy remaining on a risk mandate of 5 and remain invested in LCM80.

He does not like the idea of annuities as he views this as a pot he can still pass on.

We agreed to catch up early August as he will know more, and we can decide on a plan for the next 12 months. It is for this reason he is not looking for cashflow planning at this stage.

Actions

JG updated factfind.

TA- Please can you prepare a no change review.